

> Quorum Business Systems

COMPANY PROFILE

The business was established in 1983 to provide a complete IT solution. This includes not only the supply of hardware and software but also all the associated services such as training, software support, hardware maintenance, writing bespoke software, network cabling and Internet solutions. Quorum employs specialist staff for each of these activities and does not normally sub-contract any of these services. For many of our customers we therefore become a single point of contact. Quorum is a Microsoft Certified Partner and the staff in our Technical Department includes fully qualified Microsoft Certified Systems Engineers (MCSE) and Microsoft Certified Professionals (MCP).

Quorum is also a major reseller of accounting software. We have been selling and supporting Pegasus software for twenty years and are also an authorised Pegasus Developer. Quorum has become one of the largest and most respected Pegasus Partners in the country and is not only a Pegasus Gold Certified Partner, the highest level of Pegasus accreditation but also a winner of the Pegasus Best Service Award. Quorum is also a Sage Software Partner.

The reasons for Quorum's success as a Pegasus Partner include the following:-

- Quorum only employs accountants to provide the implementation and training for accounting software, so that they not only have a detailed knowledge of the software but also understand the accounting and management information implications for the business of the client whose system they are installing.
- We have a dedicated office-based telephone support team, thus avoiding the common problem of support calls being routed to staff who are out of the office and are unavailable or attempting to train other clients.
- The support team is backed up by our in-house developers, who are able to assist with relevant support issues as well as writing bespoke Pegasus modifications.
- The implementation of accounting systems is fully project-managed in order to ensure a smooth transition with the minimum disruption.
- We offer a fully comprehensive Support Contract that provides total support with no hidden extras.

We pride ourselves on the standard of service that we provide and have many customers who have been with us since the nineteen-eighties. We will be pleased to supply a list of site references if required.